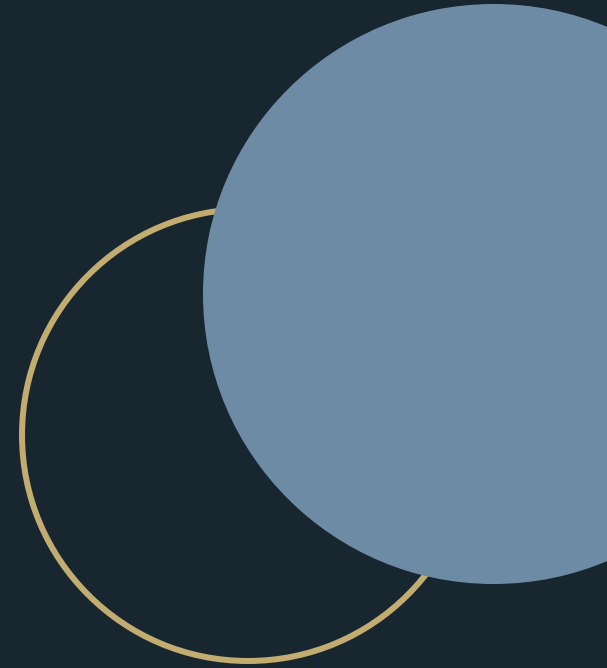


# Driving Mobility & Integration for the Dynamic Maritime Industry

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Fulvio Solari – Head of Sales, Arribatec Marine

Daniele Bottazzi – Manager, Asset Management Department, MSC Cruisetech



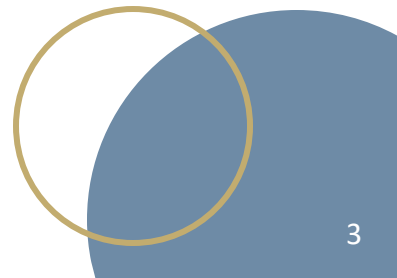
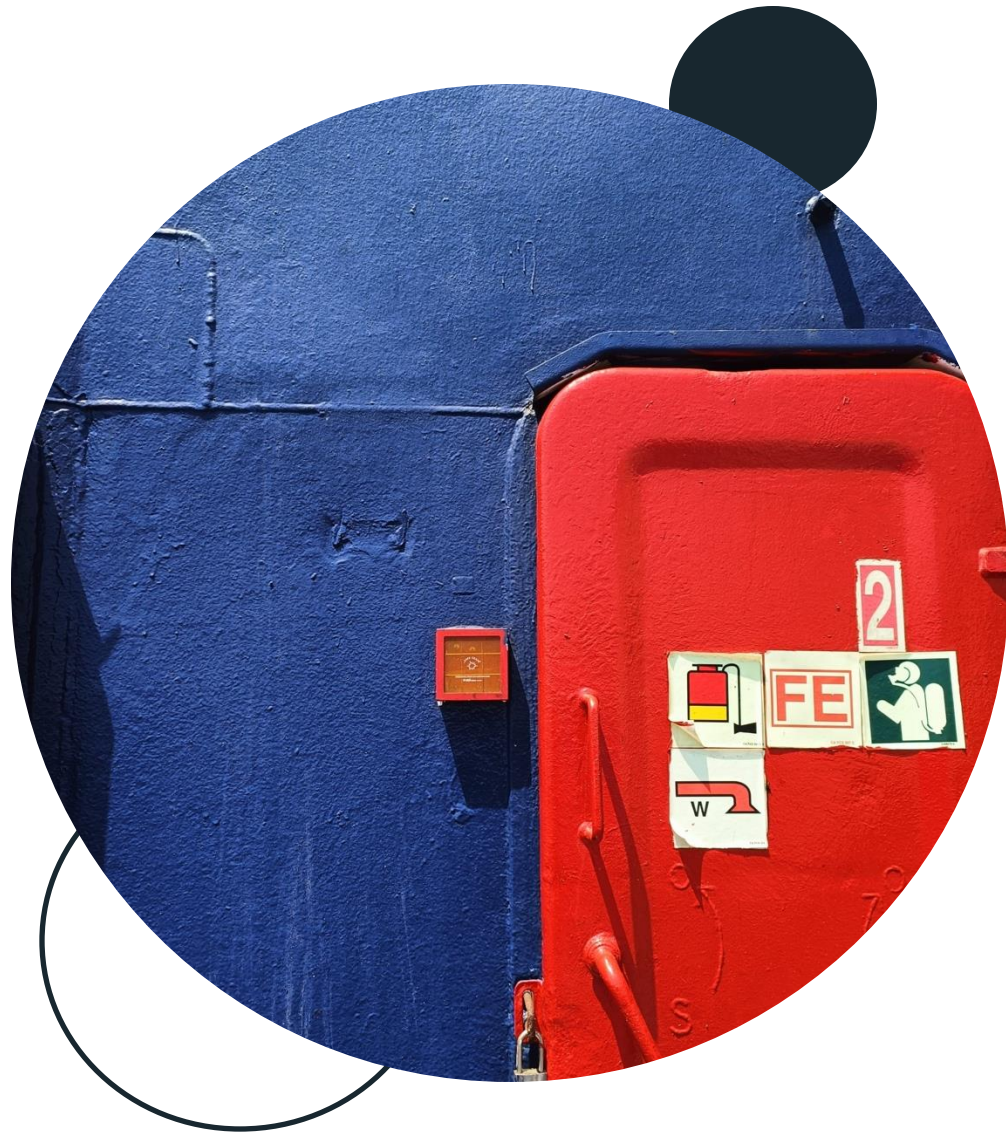


How hard do you think it is to be an IT company in the maritime sector?

# Arribatec Marine ^

With over 40 years of experience in the maritime industry, we have been at the forefront of developing cutting-edge technology solutions tailored to the **unique needs** of maritime operations.

Our solutions aim to streamline processes, improve data accessibility, and enhance operational efficiency for maritime professionals.



# The challenge ^

The maritime sector faces numerous operational challenges, and for us as providers of software solutions, these challenges also bring technological complexities:

- **Complex and Delayed Processes:** Often time-consuming due to manual processing.
- **Data Accessibility:** Accessing data, especially in real-time, is often inefficient, affecting decision-making processes.
- **Mobility and Integration Needs:** Crew members and onshore teams require seamless, user-friendly tools to keep operations running smoothly and ensure timely responses.
- **Rapid Technological Obsolescence and Security Risks:** Mobile technologies evolve quickly, leading to faster obsolescence and increasing security vulnerabilities, making it essential to continuously update and safeguard systems.



# Infoship Mobile ^

Infoship enhanced mobile apps designed specifically for the maritime industry:

- **Defect Management App**  
Facilitates efficient defect management with real-time tracking, reporting, and resolution of issues to ensure operational continuity.
- **Purchase Request Management App**  
Simplifies the purchase request process with faster, more accurate submissions, streamlined approvals, and comprehensive tracking directly from a mobile device.
- **Inventory and Stock Management App**  
Delivers a user-friendly solution for real-time inventory tracking and seamless team collaboration, optimizing operations and minimizing errors.
- **Technical Data Scan App**  
Provides immediate access to technical data, machinery performance, and maintenance history, supporting informed decision-making and enhancing technical and operational efficiency



A photograph of three people sitting in a modern office environment, engaged in a conversation. On the left, a man with a beard and tattoos is smiling and holding a mug. In the center, a woman with long brown hair is smiling and looking towards the man on the right. On the right, a man with a shaved head is smiling and looking towards the woman. They are sitting in contemporary-style chairs around a small round table with a plant and a notebook. The background is dark and out of focus.

# Arribatec.

we simplify complexity